

ABS   
POS  
SYSTEMS

TECHNOLOGY SOLUTIONS FOR RETAILERS

RetailTouch 

Smart



Powerful



Easy



## Introducing Australia's leading POS and Retail Business System...

### RetailTouch

ABS POS Systems specialises in Point-of-Sale & Business Management software and offers the smartest technology and most cost efficient systems for retailers and wholesalers throughout Australia.

With over 1600 POS lanes, proven top-quality long-term service, around the clock support and the most competitive pricing, RetailTouch is the ultimate user friendly POS solution for your store.

RetailTouch has been awarded the highly sought after IGA Retail Technology POS Accreditation and is the only POS system to achieve Platinum Partner status for Lucky 7 Convenience Stores Australia-wide. Our software is specifically designed to be fast, reliable

■ ABS POS SYSTEMS

# RetailTouch

**SMART • POWERFUL • EASY**



YOUR BUSINESS SOLUTION ■

### Why RetailTouch?

- ▶ Smart technology
- ▶ World class innovation
- ▶ Unique design & perfect for retail
- ▶ Easy-to-use, control via Internet



RetailTouch integrates with all of the top-quality POS hardware you need for exceptional reliability and trouble-free operation, including cash drawers, receipt and invoice printers, barcode scanners, touch-screens, customer displays, EFTPOS pinpad and Touch Networks electronic-sales integration, portable data entry units, standard or label-printing scales, fuel pump controllers and more.

RetailTouch properly handles many store types, from large multi-stores to 1-person operations, including..

- ▶ Convenience, supermarket, fruit & veg
- ▶ Wine/gourmet food, cafe, liquor, bottle shop
- ▶ Hardware, rural, fuel, hires, car wash, service
- ▶ Newsagency, gifts, souvenirs, general store
- ▶ Department store, electrical, clothing
- ▶ Toys, bikes, automotive, spares, repairs
- ▶ Sports, leisure, camping, fishing, tourism

...and many more, with in-depth experience and expertise in all types of retail/wholesale businesses.

We understand each business is different and with RetailTouch's exceptional flexibility, power and reliability, we deliver the very best, easy-to-use Point-of-Sale & Business Management system, suited to your store, and for the most cost-effective price.

and easy to use. It incorporates smart design and many excellent and unique features, along with power, flexibility and maximum robustness, providing major advantages over other systems.

ABS has specialised exclusively in POS for over 20 years and has the industry and systems experience to deliver tailored solutions with smooth and efficient installations, comprehensive training and excellent on-going office hours and 24/7 after-hours support.

RetailTouch has been fully optimised for the efficiency of touch-screen operations and POS screens are easy to customise to suit any operation.

It also provides many efficiency and productivity benefits, including smart ordering, stock control, labelling, electronic supplier support, electronic item sales, frequent shopper incentive plans and it can export data to accounting packages such as Myob.

RetailTouch's unique design also provides unequalled and fully automatic data redundancy, easy Cloud-level off-site control for maximum flexibility, and auto-stand-alone operation so POS lanes can run independently if needed, with auto-resume networking when available, with full data merging.

RetailTouch is genuinely easy to learn and use, minimising staff training times and providing the most efficient system to manage your business.



# RETAILTOUCH FEATURES



## LIVE OFFERS & DEALS

RetailTouch auto-checks scanned items and auto-applies the best discount, eg. for multi component deals, Mix & Match, quantity-based price breaks and hosted or in-store promos - even considering time of day, day of week and/or customer type.

Protect margins

Save time

Auto price items

Auto-best discount

Customer incentives

Lift sales and profits



## AUTO-FILL POS PANELS

Auto-display saleable products in a group or department with auto-linked images. Auto-add images to POS buttons for easy selection, eg. Fruit & Veg and/or cash payments. This not only saves time across the board but reduces staff training time significantly.

Easy customisation

Save time and money

Add auto pop-ups

Easy to implement

Fast POS operations

Reduces training time



## AUTO PROMO DISPLAY

In-store promos run automatically and in real time on customer display screens, and will auto-match available product images for excellent in-store advertising. Stores can also tailor the displays by adding their own information and local ads.

Save hours each week

Runs automatically

Minimal setup

Minimal maintenance

Customisable

Attractive offering



## COMPLETE SYSTEM

RetailTouch's controls, efficiency & excellent promos help lift profits, to *more* than pay for itself. Includes product & promo maintenance, price/margin & stock control, auto-orders, accounts, report-writer, cash-book, integrated XPOS/ electronic item sales and much more.

Easy report-writer

Product word finder

Flexible data imports

Interfaced EFTPOS

Provides peace of mind

Pays for itself in savings



## FLEXIBLE ADMIN

If needed, you can run orders, labels and all admin jobs on the POS unit while watching the store, and instantly switch to POS to serve customers. You can also run your store via the Internet from anywhere, for the best flexibility & time savings, to further improve your business.

Easy off-site control

Ordering & deliveries

Product maintenance

Control from home/away

Maintain the business

Quality home time



## EASY POS LAYOUTS

Fully customisable & flexible POS layouts to suit your business and ensure maximum efficiency at the checkout. You can easily modify sizes and positions of panels and buttons, and their functions and appearance, for ideal speed & ease of use.

Add or remove buttons

Change colours & sizes

Change captions

Customisable receipts

Add images & pop-ups

Fully flexible layouts



## KEEP SERVING

Each PC always runs independently, while sharing transactions via network/Web Services, and so is not affected by issues with cabling or other PCs. Trading continues with all functions, and when an issue is resolved transactions are merged 100% automatically.

No interruptions

No user intervention

Non-stop trading

Automatic recovery

Doesn't rely on a main PC

Very popular feature



## SYSTEMS SUPPORT

ABS and its national resellers provide timely and highest-quality 24/7 service, to help protect your continuity-of-trading and to ensure your business gets the right service. With over 20 years experience, we offer you the most efficient & professional service.

Flexible options

Low annual fees

Effective support

On-going updates

Expert programming

New modules & features



## Some of our customer types and partners...



## Benefits for your business

Powerful, flexible, affordable, with unique features, and above all easy to use. Stores upgrading from other systems are always happy with the excellent improvements they get with RetailTouch.

### Endorsed by major national companies

#### ► Future-proof

RetailTouch for POS and back-office, with its built-in electronic data exchange, is officially approved by major companies such as Metcash (IGA, Lucky 7, ALM, Mitre 10) and widely used by large organisations such as SA and WA Government departments and the RAA. Store owners can confidently upgrade to RetailTouch, secure in the knowledge of its top-tier endorsements, as a safe long-term business investment.

#### ► Major POS & Back-Office System Provider

Over 1600 POS lanes Australia-wide are already successfully using the new and exciting RetailTouch POS & Business System. Official accreditations and endorsements further enhance its already potent mix of smart and innovative design, ease-of-use, power, flexibility, keenly competitive pricing, and top-level service.

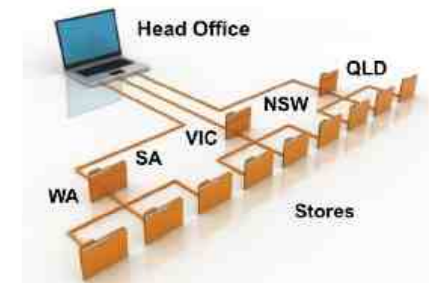
#### ► Major-Supplier Communications

ABS provides electronic communications via Internet Web Services or VPN, for product, price and promo updates, and orders, deliveries, electronic invoices and confirmations, and where desired and supplier-supported, also for sales statistics for analysis and GP reporting/tuning.

### Multistore Head Office

RetailTouch's Multistore module adds excellent real-time central control via the Internet (self managed or 3rd party Cloud services), making centralised store control simple and efficient.

This module also ensures consistent product, pricing, promo, customer incentive, order/delivery and financial management data, as well as accurate comparisons between stores and consolidated group reporting, for full multi-store management and control.



## Back Office Features

### Streamlined Product Maintenance

Easy product, price and promotion management. The easy-to-use Word Finder and Product Picker make finding and selecting products exceptionally efficient, minimising customer delays when needing to look up a product at POS or answer phone queries, and in general lookups such as for pricing, promos, orders, deliveries and labels.

### Database Browsers

The unique Browser feature for products, customers and suppliers makes back-office maintenance fast and very streamlined. For example in Product Browser you can add, remove or re-arrange columns of information - eg. Saleable, PLU, Family, GST, Cost, Sell, GP/margin, Label-required and much more.

### Report-Writer & Easy Reporting to Excel

For flexible reporting, simple or sophisticated, including summaries, sorts, filters and graphs. No need for extra costs or delays to get the perfect report. Data can be easily viewed in Excel for checking and fine-tuning, and then changes can be loaded back into RetailTouch.

### Flexible Data Export-Import

RetailTouch also provides a flexible data importer, eg. to electronically load data from other sources, including products, promos, customers, suppliers, external/Web sales, departments and Product Families.

### Orders & Deliveries

Supplier orders can be easily raised, eg. using a portable data entry unit (PDE) or automatically via min/max quantities, or with the recommended Topup system. This auto-replaces sold items, auto-adjusts for pack rounding, and allows periodic level-adjustments, eg. with a PDE and visual checks of the store shelves.

### Stock Control

Can be easily implemented for all or selected items, or for "rolling" stocktakes, eg. an aisle at a time. Identifying unaccounted-for items leads to better awareness and controls, to significantly reduce losses and lift profits.



*"Just used normally RetailTouch more than pays for itself"*



## System Features

### Auto-Stand-Alone Operation

RetailTouch's design means POS lanes can run independently at any time, even if there is a problem with the back office PC or in-store network. When normal connections are available again, RetailTouch auto-resumes networking and merges all data, without needing special user intervention or technical support. This maximises operational continuity, minimises disruption and lowers overall maintenance costs.

### Data Redundancy

RetailTouch's design also provides unequalled and fully automatic data redundancy. Each PC has a complete real-time copy of the database, so if PCs or the network have a problem, data is not lost and trading can continue uninterrupted. When the network is up, data is auto-mirrored.

### Minimal Staff Training Time

RetailTouch is genuinely easy to learn and use, for both owners and staff. With its easy custom POS layouts, it can be streamlined to suit any trading operation. This allows for the fastest possible training times for new POS staff, while ensuring accurate and reliable operations.

### Easy Off-site Control

With RetailTouch it's easy to add an extra licence, for example to connect to the store system from home or when away, or for mobile sales. Alternately the back office PC can be a laptop that can connect while at the store or from any off-site location with Internet access. This gives owners the added flexibility of being able to manage their business remotely, at times that suit them.

## Testimonials



"We have found Retail Touch to be very user friendly and able to adapt to any updates or changes requested by Metcash. Customer support has been great with one or more of the technicians familiar with our site. We highly recommend the system."

*Rosa Settimo (Director) IGA Two Wells*



"Retail Touch is the only system we have seen that is properly 'retail friendly'. It is easy to use and has report options that are easy to understand. We now have five of our stores using the system."

*John Filmer (Director) Spot On Fishing Tackle and Outdoors*



## ABS.. A Better System



## Testimonials



"The system has been terrific for us. We can analyse almost immediately exactly what our product sales have been and can then adjust stock levels properly."

*Sharon Sinclair (Owner) Wild Thyme*



"Not only is the system user friendly, but it also has many excellent features that enable us to better understand, manage and work on improving our business."

*Peter Killey (Owner) T Bar Rundle Place*



"RetailTouch has been fantastic for our store. It certainly makes our job much easier and accountable. I would recommend it to any business."

*Lorraine Warland (Manager) STARstore @ STARplex Trinity College*





**T Bar Rundle Place**  
Cafe & Coffee Shop



**Wild Thyme**  
Cafe & Organic Supermarket



**Mitre 10**  
Hardware & Trade Centre



**Barossa Co-op**  
Supermarket, Department,  
Clothing, Sporting, Giftware



**Trinity College**  
School Clothing Store  
& Sports Store



**Namaste**  
Indian Supermarket &  
Convenience Store



**RAA**  
Travel, Motoring &  
Giftware



**Toy World**  
Children's Toys & Bikes

## Testimonials



"RetailTouch is one of the most flexible and diverse retail point of sale systems on the market.

It allows us to customise the solution to meet the needs of our varied businesses, while also providing seamless integration with our back office, a crucial element to our organisation's structure.

The team at ABS POS Systems have been great to work with and we look forward to working with them well into the future."

*Robert Zander (Information Services) The Barossa Co-op*

## Accounting and Financials

### ► Built in Cash-book & General Ledger

Fast, easy bank statement reconciliations, debtors and creditors, electronic payments, and flexible financial reports, including real-time Profit & Loss and Balance Sheet, which can be generated with just a few clicks. This functionality is built into RetailTouch so there's no need to run and maintain extra programs for your business financials. Accounting data can also be exported, eg. in Myob format, to an external accountant.

### ► Detailed Reports

Summary or detailed financial reports are available at any time, including customer and supplier statements, debtor and creditor trial balances, and many sales and performance reports. By just using RetailTouch normally for sales and deliveries, you can instantly view, print, export or email your business financials, including inventory, Profit & Loss and Balance Sheet.

### ► Report Writer

An easy-to-use but powerful and flexible report tool. Tick the desired fields, add criteria and/or prompts, eg. for a date range, department, supplier, etc. Set which columns to total, change layouts and auto-export to Excel, as needed.

In Excel columns can be sorted and many easy-to-use tools are available, such as graphs, filters, sub-totals and Pivot Tables. You can also create pre-formatted spreadsheets that auto-refresh with current data from RetailTouch. This excellent tool means no more delays or extra costs for a software developer to quote and write different reports. Report-Writer puts you in control of your data, as and when you need it.

## Value for Money

RetailTouch provides the best value-for-money system in Australia, both up-front and in Total Cost of Ownership over time, especially considering this is genuinely world-class software, with industry-leading power, functionality, flexibility and ease-of-use.

Systems are priced from \$49\* per week and with finance available through *Flexirent* for approved applicants, there has never been a better time to take this profit & productivity step for your business.



\* Prices are GST-ex net business cost. Complete system with hardware, software, setup, on-line training and 12 mths Software Maintenance for \$49/wk, (\$7,050) over 4 years with 10% residual. Options are available. Call 08 8234 8002 for details.

## Testimonials



"Since using RetailTouch from 2005 over the past 8 years, it has improved my business exponentially. With the promise of an efficient and user friendly program, supported by an exceptional customer service team, I would recommend it to any business owner."

*Chad Gencheff (Director) Virginia Nursery*

# Get in touch with us now..

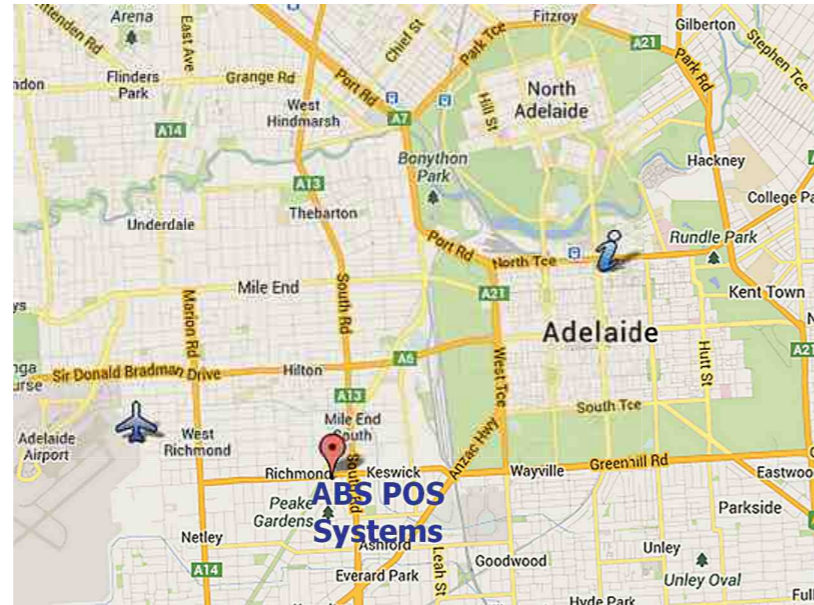
To find out more about how we can improve your business operations and help lift your net profits, please visit our website or contact us to arrange a no-obligation demonstration and quote.

## ABS POS SYSTEMS

Unit 3, 142 Richmond Rd  
(off Bakers Rd), Marleston SA 5033  
Tel (08) 8234 8002  
Fax (08) 8234 8033  
sales@abspos.net  
www.abspos.net



Scan with your smartphone to add us as a contact



# For your complete Retail POS Solution...



**ABS**   
**POS**  
**SYSTEMS**

Unit 3, 142 Richmond Rd (off Bakers Rd)  
Marleston SA 5033  
P +61 8 8234 8002  
F +61 8 8234 2033  
E [sales@abspos.net](mailto:sales@abspos.net)  
W [www.abspos.net](http://www.abspos.net)