



COMPANY PROFILE

Company History

In 1999, NWT Enterprises was started with a vision of a complete supply chain company providing first class service for retailers and brand builders of any item anywhere in the world. Thirteen years later, the company has grown into a multi-million dollar full service distributor, importing thousands of SKUs from Asia, Europe, North and South America. While mainly servicing the local market of Trinidad and Tobago, NWT has also managed to expand its services to other Caribbean islands. Staff has grown to more than 80 personnel with a viable vehicular fleet.

A team of specialists focus on each customer segment to professionally manage the entire supply chain. Major categories of the business include general department store merchandise, consumer and fast food packaging, cooperative promotional gifts, stationery products and construction supplies. The team works on every function from product design and development, raw material, packaging and factory sourcing, production planning and management, quality assurance and export documentation, to shipping control from manufacturers in many different parts of the world.

In 2009, NWT Enterprises went further to expand its distribution business into the food and beverage segment seeing an opportunity in the beer market and a niche that it could successfully develop. NWT became the sole distributor/agent for Coors Light in Trinidad & Tobago and launched the brand successfully in 2010 creating such a stir that the major local competitor immediately launched its own brand of Light beer. Since then the company also represents Cobra, Carlsberg, Magic Hat and Blue Moon brands of beer in addition to Moussy Malts and Saratoga Spring Water. Today, NWT Enterprises is the largest distributor of general merchandise nationwide.

Growing at an annual rate of over 40% for the past decade has prompted investment into a new 100,000 square feet of warehouse/office space distribution center in March 2014.

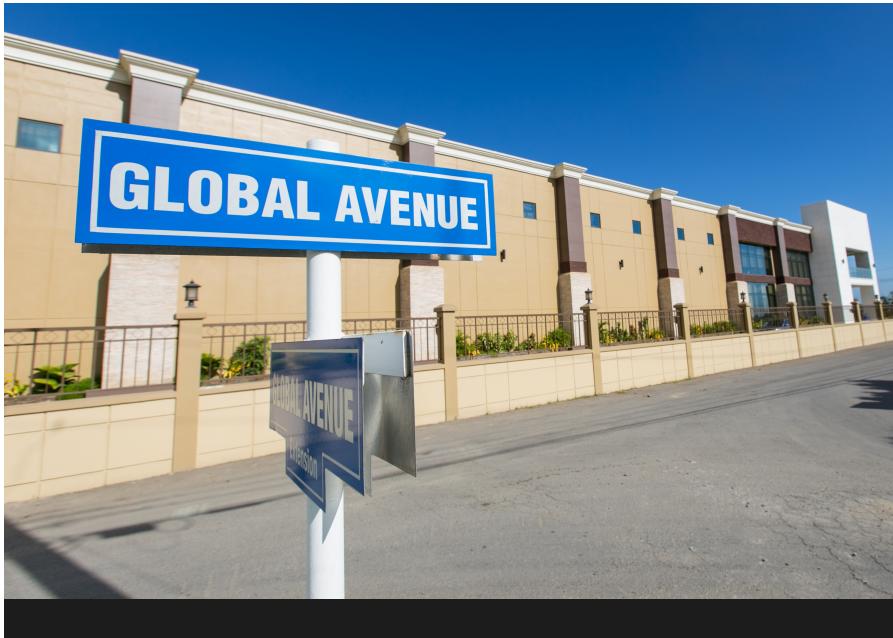


"The company focuses on three Markets:

- 1. Local Distribution - importing, stocking, delivering and marketing goods and services throughout Trinidad and Tobago.*
- 2. Drop Shipment – supplying General Merchandise to Caribbean islands from LCL to FCL.*
- 3. Specialty Sourcing – Supplying promotional items/materials to major multinationals, local promotional companies, or any person(s) requiring large economies.*

Our distribution company has four divisions:

- General merchandise
- Packaging & Promotional
- Construction Supplies
- Beverages



Distribution Channel

Retailers include: Over 6,000 active accounts inclusive of top chains, supermarkets, variety stores, specialty stores, discount marts, convenience stores, pharmacies, hotels, restaurants, bars, other retailers, wholesalers, businesses in the food service and construction industry.

Strategy

Vision Statement: NWT's vision is to be the premier distribution company for its customers and vendors. A highly effective, lean and fast-moving organization providing access to the world's best selling consumer goods that anticipate and satisfy people's needs and desires.

Mission Statement: NWT is in the distribution business focused on key industries – retail, food & beverage, promotional and construction. Our goal is provide our customers with a competitive advantage through superior levels of service, the broadest selection of quality products and the most competitive prices.

Competitive Advantages of NWT Enterprises Ltd.

- Family owned business -> Will to Win
- Financial Strength -> Ability to invest in Growth
- Established Distribution Structure -> Established Relationships
- Expertise in Sourcing worldwide -> Cost Advantage
- Flexibility -> Products can be standard or custom ordered
- Convenience -> Ordering process easy/high tech.
- 24-hour delivery cycle



Fleet



Docking Facility



Warehouse Facility

Business Concept

Our Ten Core Values:

1. Service excellence – Strive to be the best. Exceed expectations.
2. Alignment and accountability – Take ownership. Persevere.
3. Integrity – Do the right thing. Be ethical and respectful.
4. Open communication – Open, honest and timely at all levels.
5. Passion for results – Strive for a visible, measurable and balanced benefit in all that we do.
6. Innovation – Envision new and creative solutions.
7. Adaptability – Embrace change.
8. Teamwork – Best solutions come from working together internally and externally.
9. Continuous Learning – Continuously developing and deepening our knowledge of our business and skills of everyone within it.
10. Leadership – Leading with clients and with people. Defined by seizing initiative, welcoming responsibility, being trustworthy and honorable and having a vision that inspires and motivates others.



Source the best selling SKU's from manufacturers around the globe and distribute on a full scale national level while expanding to a regional level.

Our General Merchandise handles some of the top brands:



Beside distributing many world recognized brands, we have proudly created a few of our own, all of which have become well known within our local market.



Within our beverage department, we also represent Multinational companies and global brands.



Key Information

Name: NWT ENTERPRISES LTD.

Business Type: PRIVATE COMPANY

Incorporation Date: SEPTEMBER 1999

File No.: 118580-1

Company: N675(95)

VAT Registration No.: 117278

Board of Inland Revenue File No.: D5361-00-3

Directors: Nicholas Ward Tannous, John Paul Tannous & Joe Michael Tannous

Bankers: Royal Bank of Trinidad & Tobago Limited, 55 Independence Square, Port of Spain, TRINIDAD

Auditors: Krishna Seegobin & Co., Hugh & Algernon Street, Chaguanas, TRINIDAD,

Lawyers: Lynette Tommy, Park Street, Port of Spain, TRINIDAD,

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