

Register
Free Now!

Comparebusinessbrokers.com.au

is Australia's first online lead generator to the business brokers' industry.

We have created a simple way to increase business brokers' leads that ultimately leads to an increase in their sales.



By registering with us as a business broker, you would enjoy the following benefits:

- **Get a constant flow of qualified leads**
Registering as a business broker member will provide you with a cost effective way to get more leads which will ultimately lead to an increase in the probability of converting these leads into dollar. You don't have to spend a dime to drive clients to your doorstep. It only takes a few seconds to register and have a stream of leads chasing you!
- **Enjoy risk-free business approach**
No joining fee or ongoing subscription fee at all. Our business is based on "Pay on success" business model. If the business sale is successfully completed then you get paid and we get paid. Everyone is a winner.
- **Enjoy free marketing profile**
As a business broker, you can build your profile by the help of our business broker profile section and present yourself professionally and attractively. Your prospective clients i.e. the business owners can search, find and view your profile when they intend to sell their business
- **Rely on a systematic referral**
Research indicates that business brokers depend heavily on accidental referral. It is a different story with CompareBusinessBrokers.com.au. We provide you with the right tools to have a systematic and deliberate referral which you can build and capitalize.



How it works

Contact Details
Business owner read this information when receiving your profile online.

Business Details
Please provide details of the company you are representing and relevant contact details to ensure you receive our leads!

Service Coverage
Select up to 7 unique postcodes to increase your service area coverage and maximise your opportunities.

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Step 1: Create a profile

Register and create your profile
No monthly or subscription fee.

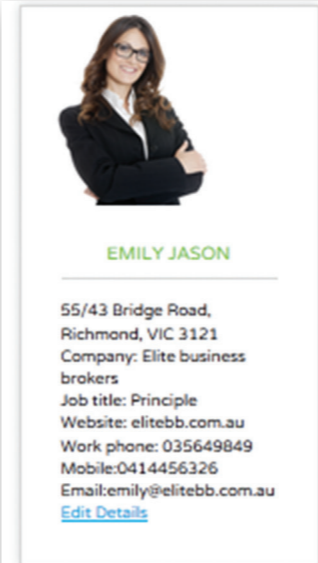
Step 2: Receive qualified leads

CompareBusinessBrokers.com.au will notify you of business sellers looking to sell in your nominated post code.

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Days	Suburb	Postcode	Business type	Business category	Estimated sale	Offer time	Action
June 16, 2014, 2:33 pm	Doncaster	3108	Advertising/Marketing	Franchise	\$750,000	in 5 day(s)	VIEW & MAKE OFFER
June 15, 2014, 2:30 pm	Kew East	3102	Legal	Franchise	\$600,000	in 5 day(s)	VIEW & MAKE OFFER
June 15, 2014, 2:23 pm	Melbourne	3000	Paper/Printing	Independent business	\$850,000	in 5 day(s)	OFFER SUBMITTED
June 15, 2014, 2:21 pm	Melbourne	3000	Cafe/Coffee Shop	Independent business	\$650,000	in 5 day(s)	VIEW & MAKE OFFER

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EMILY JASON

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Compare Business Brokers

Introduction
Emily has been involved in all aspects of business sale in various industries including manufacturing, e-commerce, travel, retail, hospitality, technology and real estate.

Career highlight
Prior to becoming a Business Broker many years ago, Emily owned and sold several businesses of her own. She has been involved in many business transactions ranging from \$150,000 up to several millions. Emily is a Fellow of the Real Estate Institute of Australia and a Licensed Real Estate Agent in Victoria

Years of experience
25

Areas of specialization
Manufacturing, e-commerce, technology and real estate

Education
Bachelor degree of Business Administration
University of Melbourne

Business Selling Progress

Business Type	Beauty Salon
Price	\$700,000
Proposals Received	3
Proposal Accepted	Yes view accepted proposal
Business Broker Listed with	Emily Jason
Business description	This salon ticks all the boxes for someone ready to start their own salon, or perhaps another business wishing to expand into this busy location. Established for some 30 years and well known in the area with regular clientele

June 15, 2014, 3:05 pm

BUSINESS LISTED
I HAVE SOLD THIS BUSINESS

Step 3: Submit proposal

Submit your proposal privately to the business seller

Step 4: Business Broker selection

Based on your proposal, the business seller may select you for your services.

Step 5:

Update and advise
CompareBusinessBrokers.com.au

You pay nothing until the Business is sold.
NO joining or monthly subscription fees at all.

FAQs

1. What is Compare Business Brokers?

Comparebusinessbrokers.com.au is Australia's first online lead generator for the business brokers industry. It provides an online marketplace where business sellers express their interest in selling businesses and business brokers respond by providing business proposal and quote. We simply form a connection between business owners and business brokers and provide both parties with the right tools and knowledge to interact and conduct business sale. At CompareBusinessBrokers.com.au, registration is FREE, QUICK AND SIMPLE.

2. Is there any fee for using the service?

When you register, you would enjoy risk-free business model. Only when the business is successfully sold we charge an industry-standard referral fee. Pay on success business model is a win-win formula that works best for all involved parties. There are NO joining or monthly subscription fees at all.

3. How long will the vendor invitation be open for business broker's quote submission?

Proposal submission process remains open for 5 business days. However this is the maximum period given for the business broker to submit his/her proposal. It doesn't mean that the vendor will be waiting for the maximum period to select a business broker. It is highly possible that vendor will make a decision within 3 business days or less. Prompt response will reflect your professionalism and indicate that you are prioritizing your prospective vendor.

4. How to increase my chance to win a business?

As part of the registration process you will have the opportunity to nominate 7 postcodes that you would like to service. We will alert you of any qualified vendors in those nominated service

A complete profile

The clients we refer to you have the option to view your online profile. Brokers with complete profiles that include photo, logo, experience and specialization, etc. have a greater success ratio than the brokers with a less detailed profile.

Quick respond

When you receive an alert from a vendor requesting your quote, provide the quote as soon as possible. Remember a broker who provides a proposal within 1 business day has a higher chance to win the client's business as compared to brokers who spend 3 business days to send their offers.

Keep in touch with vendors

After viewing your proposal and quote, the vendor might have further questions or may require further clarifications. Therefore, he might prefer to chat with you and other Business Brokers to ask a few more questions. Private message feature is activated once the proposal is viewed by the vendor. Keep in touch with the vendor to increase your chance of winning the business.

5. What if I have recently contacted by the vendor I receive a lead for?

All you have to do is to advise CompareBusinessBrokers.com.au of any prior contact with this particular vendor within 24 hours from the date of submitting your proposal. Also, provide evidence when requested.

6. When do I get business details of the client?

When vendors wish to receive online proposal to sell the business, you will receive a range of information including business location, business type, business price estimation and business category (franchise or independent). Based on the information supplied by the vendor, you will be requested to provide your offer and quote.

7. Is it possible to have more than one business broker registered under one office?

It is highly advisable that only one business broker registers under one office to avoid double submission and different quote submissions from one office.

If the business brokers' office is structured to handle leads based on the broker's specialization, then the registered brokers need to circulate the incoming leads internally to the appropriate business broker specialized in that type of business within the office. Alternatively, you can register 2 business brokers for one office and have an internal mechanism in place so that each broker will handle submission based on specialization and business type.

Whether you choose to register one business broker or 2 business brokers for an office, just make sure that there is only one offer submission per office.

8. Why should I sign up?

Rather than relying solely on spontaneous word of mouth referral, CompareBusinessBrokers.com.au provides you with a structured system of referrals to grow your leads. Referrals are the number one marketing tool for many businesses; they cut costs, promote efficiency and add value to your service. Best of all, CompareBusinessBrokers.com.au offers a risk-free business model; no win no fees.

Additionally, statistics indicate that nearly half of Australia's population (10.8 million) is going online at least once a day and a typical Aussie spends 82 hours a month on the internet. It's a great indication that Aussies are becoming increasingly dependent on the internet for a wide range of business activities. Using internet to buy a product or service has proven increasingly attractive to Australians looking for flexibility, convenience, choice, cost and time savings and this is what we basically provide to the vendors.

As more and more business owners register their businesses on CompareBusinessBrokers.com.au to compare, review and select business broker, the right question to ask is, are you happy to miss out on these sales?



CompareBusinessBrokers.com.au
provides an online marketplace to

FIND, COMPARE AND SELECT
BUSINESS BROKERS TO SELL
YOUR BUSINESS