



Resources • Value • Results

www.rvrteam.com

### ABOUT RVR CONSULTING

Founded in 2009, RVR's mission is to align with the strategic goals of business partners to ensure objectivity, accountability, execution and results. We work with established companies from \$10 million revenue or more, in all industries.

#### Why RVR?

- **Experienced** - We have founded, owned, operated, acquired and sold companies from startup to above \$500 million in revenue to create significant shareholder value. RVR was started to help business owners by using our vast experience and expertise.
- **Diverse** - As industry experts in many business verticals, we bring a holistic approach to solving business challenges and accomplishing strategic goals. From support personnel to senior partners, our team has depth and knowledge in finance, operations, sales, human resources and technology.

### IN THE COMMUNITY

RVR is active in community and professional organizations. We understand the importance of helping people from all walks of life have the opportunity to reach their potential through business, non-profit and professional development. Our community involvement is at the core of what we do, and we encourage our clients to participate and contribute beyond their business.

### RVR's Core Services Include:

#### Business Advisory Services

We assist in the development and execution of the company's business goals and strategy through understanding the entire business environment as well as personal goals to create a comprehensive and realistic plan.

#### Mergers & Acquisition Services

Our team has experience in over 400 mergers and acquisitions on both the buy and sell sides. Services include incremental support for Due Diligence, Research, Analysis, Exit Strategy, Contract Negotiations and Post-Transaction Integrations.

#### Business Process Re-engineering

A full evaluation of your existing operational processes and identification of methods with complete documentation along with recommendations to improve efficiencies and performance.

#### System Integrations

We specialize in financial, operating and sales system integrations involving strategy and design, project management, training, documentation, quality control procedures and communications.

#### Financial Management

As CFOs, Controllers and Financial Analysts, we align financial objectives with business strategy, establish controls and can provide outsourced services for you to effectively manage your business.

#### Sales and Marketing Solutions

We offer customized training and development programs for your team to grow revenue through sales and marketing. Sample projects include branding, sales training, process development, social media strategy and website development.

### CLIENT RESULTS

- √ Increased stakeholder value
- √ Improved profitability
- √ Performance and efficiency gains
- √ Implemented management financial and operational controls
- √ Standardized and documented processes
- √ Improved business processes
- √ Improved quality and development of team
- √ Secured new capital