



CAPABILITY PROFILE



EXTRAXI
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www.extraxiglobal.com.au

Services

We provide commercial and operations management consulting to the quarry and construction materials industry. This includes market assessment, business strategy, quarry operations and resource due diligence, performance improvement, operations planning, quarry management services, vertical integration and downstream business review and analysis, and general industry management consulting.

Extraxi's involvement provides your business with deeper insight, understanding, and practical solutions. Our areas of expertise focus on:

- General and operational management
- Performance improvement and sustainability
- Growth management
- Technical and Knowledge Transfer
- People and Training

We offer a number of services that will provide your business with competitive options for short and long-term assignments.

About

Established in 2014 by Richard Ernst, Extraxi offers professional and practical consulting services to the construction materials industry. Ranging from geological reconnaissance and exploration for quarry materials, practical operational management advice and services, through to business planning, strategy, management team development, due diligence, and growth support.

Extraxi's strength comes from a combined 40+ years of international operations and general management experience within the construction materials and associated industries. Professionally qualified staff who have worked in literally every role within the construction materials management hierarchy, Extraxi is uniquely positioned to offer practical solutions and services to your business that are backed by an understanding of what is actually required by management and company owners.

Our office is located in Brisbane, Australia, from where we are able to service clients throughout the country and internationally.

Capabilities:

General and Operations Management Module

We have extensive experience in preparing, analysing, and implementing strategic business plans and budgets for construction materials business units and independent operations.

Our capability can be flexed to suit your individual needs and constraints. We are able to build budgets from zero-base cost, or utilise your existing financial data and provide analysis, oversight, and critical review of assumptions and inputs.

We are able to assist with or complete all routine management tasks, such as capital applications (capex), cost reviews, benchmarking, regular operations analysis, and development and implementation of KPI's.

From executive level business plans and summaries to site level operations plans and action steps, we can assist and act in the relevant capacity or role to support your business.



**GM &
Operations Mgt**

**GM/OpM/QM
Support**

**Business
Planning**

**Financial
Analysis**

**Activity Based
Cost Mgt**

**Cost Reduction
Strategies**

**Capital
Applications**

**Contract
Quarry
Management**

**Site Based Mgt
Plans**

**Operational
Plans &
Actions**

Capabilities:

Performance Improvement & Sustainability Module

Small incremental changes in construction material businesses can achieve big returns when implemented in a systematic and practical manner.

Extraxi offers a customised solution to your business based on a practical assessment of three key areas: market, reserves, and production processes. We are able to identify and define problem areas and provide solutions.

Our assessment methodology will provide easy to understand and visual representation of the key areas requiring attention. We can model solutions and potential cost improvements, and provide action plans to drive the performance improvement process.

Finally, we are able to recommend KPI's to monitor progress and return to your site to regularly review and assist the management team with implementation and management of initiatives.



Performance Improvement

Business Reviews

Operational Performance Improvement

Cost Modelling

Asset Optimisation

Inventory Mgt & Optimisation

Energy & Waste Management

Outsourcing & Sub-contracting

Organisational Design

KPI's

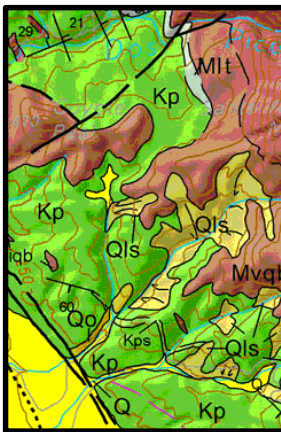
Capabilities:

Growth Management Module

Extraxi can assist your business with growth plans, from completing local and regional market assessments and business plans through to financial evaluation and capital applications for new or replacement equipment.

We are able to provide tender preparation services for quarrying/contract crushing projects, or assist in reviewing tenders prior to submission to maximise your opportunity for success and ensure your risk is minimised.

By combining all the key services of the Growth Management Module – resource, operations, market, and financial; we are able to undertake independent due diligence as part of your growth strategy, or to assist in selling your business or resource.



**Growth
Management**

Due Diligence

**Business
Planning**

**Capital
Applications**

**Market
Assessment**

**Tender
Preparation/
Review**

**Pricing
Methodology**

**CAPEX
Management**

Capabilities:

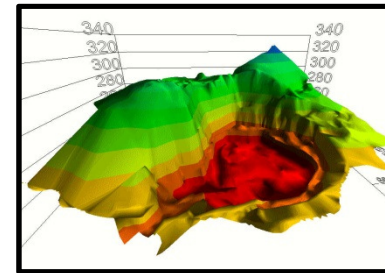
Technical & Knowledge Transfer Module

Extraxi can assist your business to achieve and maintain quarry certification services, such as those required by Government Transport Departments. Our technical knowledge and experience can supply you with a complete solution to manage and maintain the process.

Our expertise extends to providing specification interpretation, technical data review, and resource assessment and suitability analysis.

We can prepare practical quarry development plans able to be interpreted and used by your site teams that will form a usable document in your quality system.

Process plant simulation and interpretation services are also available through Extraxi to ensure your plant is running at optimum, or for you to model process changes before committing funds.



**Technical &
Knowledge Mgt**

**Quarry
Certification
Services**

**Specification
Interpretation**

**Technical
Review**

**Source Rock
Assessment**

**Plant
Simulation**

**Resource
Assessment**

**Quarry
Development
Plans**

Capabilities:

People and Training Services

Having spent many years in General and Operations management, Extraxi is uniquely positioned to offer your business bespoke recruitment services. We actually know the skills and attributes individuals need in the industry to be successful in various roles and to assist your business. We can recruit for Site Supervision and Management, Operations and General Management, Sales Managers, and business support functions.

Extraxi also provides site management and supervision training. We are able to tailor programs to suit your needs, and can develop and deliver a large range of programs spanning from technical understanding, specification interpretation, performance improvement, industry financial literacy, action planning, general quarry/site management, and even safety behaviour programs.

**People &
Training**

**Recruitment
Services**

QM/QS Training

**Technical
Programs**

PI Programs

**Safety
Behaviour
Training**



Contact Us:

Phone

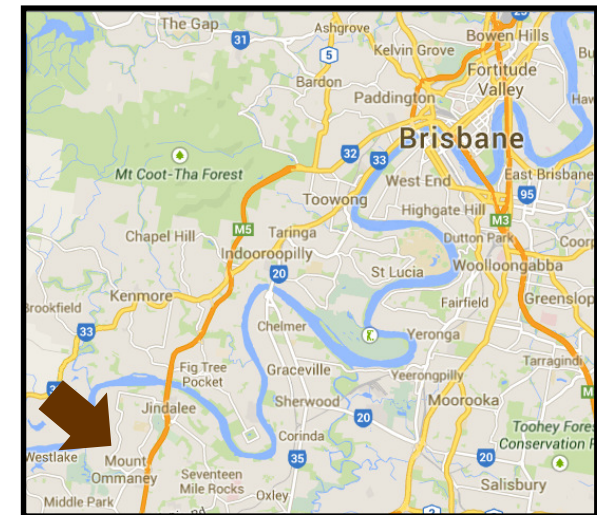
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