



CAPABILITY STATEMENT

KARBON

PROPERTY



KARBON PROPERTY COMMERCIAL

Karbon Property is an innovative real estate agency with multiple business channels available to assist clients in realising the value of their commercial assets and development sites. Across all business units Karbon Property is committed to working in ways that are in line with our values of reliability, accountability and performance.

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WHO WE ARE

JOSHUA WATTS | Managing Director & Founder

After 11 successful years at one of Australia's leading global Real Estate firms he embarked on the ambitious role of founding Karbon Property, a bespoke agency that brings collective knowledge across different facets of Real Estate. Joshua's delivers a highly competitive and uncompromising approach to the commercial market and this is driven through his business ethics. Josh's ability to listen and understand his client's needs has allowed him to continuously achieve his client's goals and expectations. His personable and professional character allows Josh to build and maintain solid relationships, which explains why his business has grown mostly from referrals and repeat clients.

Through his careers he has been awarded by his peers with twice being recognized as Rookie of the Year along with being awarded the coveted Dexus agent of the year nationally.

JAMES McCOURT | Director

James' career in property began in 2004 with PRD Nationwide corporate office after completing his degree in Property Economics. Following this James worked with Colliers International Sydney where he coordinated assets on behalf of large institutional owners as an Office Leasing Manager. During 2007 James was selected to represent the Sydney office at an international conference to discuss office markets across the globe. From 2008 James worked with Samadi Corporation as a Development Manager where he supervised residential and commercial projects in Sydney's Eastern Suburbs.

Throughout James' career he has been heavily involved in a number of major commercial developments from initial site acquisition and feasibility stages through to marketing and successful leasing. He has been directly responsible for the leasing and marketing of many major landmark properties in both Sydney and Brisbane.

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STEVEN LEECH | Director

Steven commenced his real estate career in 1990 working with a long established industrial & commercial property services firm in Southern Sydney. Lured by the appeal of the international property scene, Steven relocated to the UK where he founded a boutique sales & leasing agency in Central London managing a large portfolio of substantial assets on behalf of many high profile investor clients.

Steven returned to Sydney in 2009 with his young family and joined Karbon Property at a director level. A consummate professional who understands the needs of each and every client he deals with. It is his attitude towards his profession that makes Steven stand out from many of his competitors.

GREG CROMIE | Consultant

Throughout his careers spanning over 18 years Greg has become accustomed to fully understanding clients requirements and assets. Greg has worked exclusively over the years for a number of high net worth private clients with assets across the eastern sea board. These buildings have ranged from small terraces to large “A” grade assets in the Sydney CBD.

Greg prides himself on continually being at the forefront of compliance in the retail and commercial sector.

ANDREW OU | Director

Diverse property knowledge in Commercial, Retail and Residential. Andrew’s career began in 2006 in Parramatta’s investment sales and leasing market, after finding early success he was head hunted by Colliers International to take on the investment sales role in the Sydney CBD. Within two years he was approached by another real estate services firm with offices in Hong Kong, Mainland China and Australia (formerly known as Raine & Horne World Square) to head up the commercial division and adding to his responsibility as an Associate Director he was involved in the sale of luxury residential homes and project marketing.

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WHAT WE DO

PROPERTY MANAGEMENT | COMMERCIAL

As landlords are faced with many pressing issues and the ever changing nature of laws and codes, Karbon Property employs a comprehensive communication strategy, which includes our “Day-To-Day” communications where relevant building issues are discussed on a regular basis. This facilitates a transparent and seamless process, which ultimately provides our clients with peace of mind.

COMMERCIAL / RETAIL LEASING

Our leasing managers consistently deliver the most innovative and comprehensive solutions across a wide range of services, including project leasing, brokerage and consulting. Karbon Property also maintains one of the industry’s strongest office brokerage and retail services groups consistently outperforming our competitors.

INVESTMENT SALES

In today’s changing market investment sales requires a unique and holistic approach. Karbon Property has the ability to give informed advice by being up to date on both macro & micro economic factors. Karbon Property investment sales track record encompasses freehold commercial buildings, strata, through to strip retail.

ASIAN CAPITAL TRANSACTIONS

Through the emergence of capital wealth coming from mainland China we’re witnessing an increase in activity across a range of property sectors and our Asian Division was created to “bridge the gap” in providing local knowledge on the investment markets. With an already proven track record we see this trend continuing as the new Chinese Government starts to take shape.

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SIGNIFICANT LEASING TRANSACTIONS

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ROOM 4

DEVELOPER: MIRVAC

5,000M² LEASED

TENANTS INCLUDE:

- KEYSTONE
- THOMAS DUX
- INCU
- IRIS



WORKPLACE 6

DEVELOPER: GPT

22,500M² LEASED

TENANTS INCLUDE:

- GOOGLE
- ACCENTURE
- DOLTON HOUSE

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2 SHORT STREET
ROMMARK

4,416M² LEASED

TENANT:
- WHITE HOUSE DESIGN



1 BUCKINGHAM STREET
RT HEALTH

900M² LEASED

TENANT:
- PHOTON GROUP

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84 MARY STREET
MATTHEW LEPOURIS

2,500M² LEASED

TENANT:

- THE ICONIC GROUP



120 BOURKE STREET
W PROPERTY

800M² LEASED

TENANT:

- G-STAR RAW

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