

# Cash Back Program

Sale Price	Typical Commission Buyer's REALTOR®*	25% Cash Back To YOU	50% Cash Back To YOU
\$200,000	\$4,500	\$0	\$0
\$300,000	\$6,000	\$1000	\$1000
\$400,000	\$7,500	\$1875	\$2500
\$500,000	\$9,000	\$2250	\$4000
\$600,000	\$10,500	\$2625	\$5250
\$700,000	\$12,000	\$3000	\$6000
\$800,000	\$13,500	\$3375	\$6750
\$900,000	\$15,000	\$3750	\$7500
\$1,000,000	\$16,500	\$4125	\$8250
\$1,500,000	\$24,000	\$6000	\$12000
\$2,000,000	\$31,500	\$7875	\$15750

**Dustin-Miller.ca**  
Victoria Discount REALTOR®



**Do you  
want to buy a home?**

**CALL: (778) 678-9815**  
**[www.victoriacashback.ca](http://www.victoriacashback.ca)**



- †Commission cash back offers applies ONLY to 3.0%100k+1.5%balance or higher co-op brokerage fee, and requires a minimum of \$5,000 to be made by the buyer's REALTOR® - Dustin Miller.
- Buyer must be pre-approved or pre-qualified for a mortgage with confirmation from a bank or mortgage broker.
- Cash Back Program does NOT apply to homes listed by Dustin Miller.

\*Actual commission may be higher or lower; 6.0%100k+3.0%balance used for illustration purposes only.\*

# All Agents Works Less!

Real Estate is changing. In the past, REALTORS® were the gatekeepers to the latest real estate information. Buyers were dependent on real estate agents to show them available properties that met their unique needs. Those days are over.

Today, most of my buyers contact me with a list of homes they would like to see based on the information they have gathered online (price, pictures, virtual tours, location, floor plans, etc.). This very process cuts down my workload significantly.



Up to  
**50%**  
Cashback on Buyer's  
Agent commission\*



## What's the deal?

When you buy a home you are the only one bringing cash to the transaction. Why not keep more of it? When purchasing a property I offer up to 50% cash back to my buyers while offering exceptional service!

## Why don't other REALTORS® give cash back to their buyers?

Many REALTORS® vehemently resist the fact that the Internet has changed their industry forever, much like how the Internet has revolutionized the travel, financial services, and print media industries. To reflect this indisputable shift in power to consumers I offer a variety of discount real estate packages while still providing you with the expertise and knowledge only a REALTOR® can provide.

For more information contact.

**Dustin Miller**

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## Reasons why REALTORS® work less

1. Over 90% of buyers go to the internet to find their home. This reduces the amount of time I would spend with a client trying to locate an area and type of home.
2. Technology has made it easier to up-date my clients with real-time data; in the past I would have to send out information manually. This drastically reduces the amount of time it takes to support each buyer.
3. The days of needing a brick and mortar office are over. The internet provides the entire store front that any tech-savvy REALTOR® needs to get in front of his prospective clients. There is no need for large offices and overhead.

**What does all this mean? Savings to you!**

## How does it work?

An example of what a seller's (listing) REALTOR® may charge is a commission of 6.0% on the first \$100,000 and 3.0% commission on the remaining amount.\* This commission is then split with the buyer's REALTOR®. For example, on a \$700,000 home the buyer's REALTOR® would make \$3,000 on the first \$100,000 and \$9,000 on the remaining \$600,000 for a total commission of \$12,000.\* Cash back works by taking the portion exceeding the minimum threshold, for example \$6,000 (50% cash back) of this commission and giving it back to the buyer 3 to 5 business days after completion.†

**If you purchase one of the first 3 homes viewed you will receive up to 50% commission cash back\***  
**If you purchase one of the first 10 homes viewed you will receive up to 25% commission cash back\***

And remember, regardless if you are going to be receiving 50% or 25% cash back, I still show properties personally, provide comparables, handle all negotiations and contracts, and attend all inspections.