

— THE SMART BUYER'S GUIDE TO FINDING —
THE RIGHT **BOAT** AND BOATING WITH CONFIDENCE

BEFORE YOU **PAY**

Before You Pay:

Before you spend thousands on a boat... spend a few hours learning what experienced boaters wish they knew.

Buying a recreational boat is exciting—but it can also be expensive, confusing, and full of costly mistakes.

This practical guide helps first-time buyers understand how to evaluate boats, compare ownership options, recognize hidden costs, and avoid expensive surprises before signing the paperwork. Through easy-to-follow explanations, checklists, comparison tables, and illustrations, you'll gain the confidence to make informed decisions and purchase a boat that truly fits your lifestyle.

Whether you're shopping for your first boat or upgrading to your next one, this book will help you buy smarter and avoid the mistakes that many owners only discover after it's too late.

You'll Learn How To:

- Choose the right boat
- Compare ownership options
- Inspect boats with confidence
- Understand engines and systems
- Estimate ownership costs
- Avoid common buying mistakes
- Know when to hire a surveyor
- Negotiate from an informed position

About the Author

Captain Morgan B. Fiszel is a U.S. Coast Guard Licensed Captain, certified boating instructor, military veteran, and experienced recreational boater. Having trained thousands of students and delivered hundreds of vessels, he created the Before You... series to help new boaters avoid costly mistakes and enjoy safer, more rewarding time on the water.

Series Tagline

The Before You... Series

Helping new recreational boaters make smarter decisions before buying, boating, and traveling.



BY CAPTAIN MORGAN B. FISZEL
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THE RIGHT **BOAT** AND BOATING WITH CONFIDENCE

BEFORE YOU **PAY**



A COMPLETE GUIDE FOR
FIRST TIME BOAT BUYERS
FROM SHOPPING TO SEA
TRIAL AND BEYOND



AVOID COSTLY
MISTAKES
BUY WITH
CONFIDENCE



FIND THE RIGHT BOAT
FOR YOUR NEEDS
AND BUDGET



SHOP SMART
AND AVOID
RED FLAGS



SEA TRIAL
LIKE A PRO



INSPECTIONS,
SURVEY &
NEGOTIATIONS



UNDERSTAND TRUE
OWNERSHIP COST



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