

need to create a flyer with the following information:

**Commissions Inc. is a CRM (Customer Relationship Management System) that provides leads to agents and a system to communicate and track your leads. Initial training and set up will be provided**

**Commission splits for leads are as follows: (maybe we can create a chart or box for items 1-3)**

**1. Cold leads 40% Ikon - 60% Agent - Worked by Agent in the platform, agent shows property, writes contract, handles all negotiations and any necessary addendums, attends home inspection and settlement.**

**2. Warm leads 50% Ikon - 50% Co-agent - Contacted by ISA, agent shows property, writes contract, handles all negotiations and any necessary addendums, attends home inspection and settlement.**

**3 Hot leads 70% Ikon - 30% Co-agent - Prequalified by Ikon Realty and ready to look at property, Ikon writes contract and secures broker agency relationship agreements, co-agent shows property, , handles all negotiations (with support from IKON if necessary), execute any necessary addendums, attend home inspection and settlement.**

**Preferred vendors such as Lender, Title, Insurance, Home Inspector, etc. are to be used for any transactions related to CINC per Ikon Realty.**

**Agents will receive 10 leads for free to start once New Agent Bootcamp is complete. Warm leads will be available to purchase for \$15 each beyond the first 10. Every 5 deals closed, agent commission will increase by 10% annually!!**

**Rules and restrictions apply.**

**3. In addition to Dotloop, a transaction coordinator included.**

**4. Free CINC Support and training included**

**5. Free personal CRM website included**