

Pivotal Philanthropy

Philanthropic and Non-Profit Advising

www.pivotalphilanthropy.com

Inspire. Impact. Innovate.

Pivotal Philanthropy's mission is to partner with individuals, families and organizations to elevate and maximize social impact and create meaningful change in our community and the world.



Principal, Deidre McCormack Martin

Deidre is an experienced executive director with 17 years of experience in non-profit fundraising, leadership, program development, and board management. She has a long track record of holding authentic, meaningful relationships with donors in the Seattle community. Through her curious and humble approach, she learns what drives people and what values underpin their philanthropy, then connects them with the missions that are most meaningful to them. She has long been a partner for positive change

in education, youth development, college access and success, civic engagement and non-profit management. With a strategic mindset and a history of innovative thinking and results oriented leadership, Deidre brings a keen eye to the philanthropic sector and is always driving change and helping people and organizations maximize impact.

Her experience ranges from directly serving students in schools to running organizations that serve them to sitting at the table with other executive leaders to sitting at the funder table with Social Venture Partners. She also has trained with Janet Boguch of Non-Profit Works, a leader in the non-profit board, fundraising, and coaching space, and has a vast knowledge of best practices in non-profit management, leadership, fundraising, staff management and boards.

Deidre's Relevant Experience and Background

Summer Search Seattle, Executive Director (2010-Present); Associate Director (2008-2010)

Table Talks and Board Talks, Facilitator (2012-Present)

Social Venture Partners, Partner and Member of Portfolio Grant Committee (2011-Present)

Youth Development Executives of King County, Board of Directors (2011-Present)

Seattle SCORES, Deputy Director and COO (2003-2008)

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SERVICES

Philanthropy Advising Services:

- Strategic planning – lead process to help families make the best values based decisions on their giving process and platform
- Past giving review and analysis – assist families and foundations with a review of investments, analysis of trends and impact, and recommendations
- Non-profit landscape analysis and matching – research organizations focused on area of interest, prepare information on impact, organizational leadership and financial health
- Implementation of strategy and giving priorities – perform RFP process, vet organizations and their proposals, conduct site visits, prepare reports and make recommendations, and conduct ongoing evaluation of grants and results

Non-Profit Leadership and Consulting:

- Interim Executive Leadership – including organization and financial oversight, staff supervision and coaching, staff hiring and onboarding, board management and partnership, fundraising expertise and support, and change management
- Board governance best practices support and fundraising training
- Peer Learning Facilitation (through [Non Profit Works](#))
- Coaching on launching non-profits and collaborative partnerships

OUR CLIENTS

Philanthropic Individuals and families who have established family foundations or are thinking about establishing one, and/or who are looking for strategic advice, analytical support and oversight and execution of their giving or foundation

Non-Profits interested in Interim leadership, strategic consulting, or leadership, board and fundraising training and support

Current and Past Clients

Juma Ventures

Student Alliance for Humane Education

We Believe In

Strategic Impact, Equity, Authentic and Long-term Relationships, Results Oriented Giving

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