



nocc

Nordic Cleantech Capital

About us

What we are looking for

Contact information

The founding team have complementary areas of expertise

Meet the founders



Torkel Elgh



Per Tjernberg



Olov Rydsäter



Mattias Hultheimer

Professional background	Torkel Elgh	Per Tjernberg	Olov Rydsäter	Mattias Hultheimer
	<ul style="list-style-type: none">▪ Wallenius Water: President▪ AlfaWall: Chairman▪ Lightlab: Board member▪ Investor: Industrial advisor▪ Groupe CAT: Board member▪ Wallenius Wilhelmsen Logistics: Head of Logistics Europe & Africa▪ Electrolux Logistics: President▪ TNT Express: Operations manager	<ul style="list-style-type: none">▪ Zuite, EFFSO, ENTEA, Prodentor: Founder and chairman▪ HANZA Holding (publ.): Chairman▪ Ericsson: SVP, Sourcing and IT▪ Acando/Frontec: CEO and member of the board▪ Telia: SVP, Sourcing and logistics▪ Gyproc: CPO Sourcing▪ BearingPoint: Senior advisor▪ Arthur D. Little: Senior Consultant	<ul style="list-style-type: none">▪ Founder of a health startup▪ Freelance M&A advisor▪ Ericsson: Internal strategy consulting▪ BearingPoint: Manager in Strategy/Operations	<ul style="list-style-type: none">▪ Angel investor and board member/chairman in several private and public companies▪ EFFSO, Spendency, CCustomer: CEO/Founder▪ Inission: Board Member▪ Learning4u: Chairman▪ reLean: Chairman▪ SILF Competence: VP Sales and Operations▪ Casma Gruppen: Management consultant
Education	<ul style="list-style-type: none">▪ M.Sc. Metallurgy and materials	<ul style="list-style-type: none">▪ M.Sc. Mechanical engineering	<ul style="list-style-type: none">▪ M.Sc. Computer science▪ B.Sc. Finance	<ul style="list-style-type: none">▪ M.Sc. Finance

Why did we start this company?

- 1 Our mission is to make a **positive impact** on our planet and humanity
- 2 We believe that **technology** has the opportunity to achieve such an impact
- 3 We believe that all organizations will need to **adopt** to our planet's boundaries, creating an **enormous market**
- 4 We believe that we can contribute to this transition by ensuring efficient **capital allocation** to cleantech companies and by helping companies **bridge technology development** with **market needs**



The core team have experience as executives, founders and advisors

Our experiences

Management & Entrepreneurship

- ✓ Executive leadership in large and small enterprises
- ✓ Founding, financing, growth and exit from own startups
- ✓ Listed company board experience
- ✓ International mgmt/board experience

Cleantech

- ✓ Industrial/investor network in Nordics, China and India
- ✓ Water treatment
- ✓ Industrial applications
- ✓ Consumer applications
- ✓ Research & development

Mergers & Acquisitions

- ✓ Buy-side experience - advisory and as executive/owner
- ✓ Sell-side experience - advisory and as executive/owner
- ✓ Commercial/financial due diligence
- ✓ Corporate valuation
- ✓ IPO and listing readiness
- ✓ Reverse-integration M&A
- ✓ Add-on acquisitions
- ✓ Industry roll-up
- ✓ Strategic options assessment

Strategy & Operations

- ✓ Executive coaching and interim management
- ✓ Corporate restructuring and turnaround
- ✓ Business plan development
- ✓ Ramp up/industrialization
- ✓ Market research
- ✓ Fact-based strategy development
- ✓ Supply chain and procurement
- ✓ Negotiation
- ✓ Organization and recruiting
- ✓ Insolvency management

We develop the Nordic Cleantech industry, with or without sharing risk

Our business model

What we are looking for

Cleantech companies

- Nordic companies active within Cleantech
 - Venture
 - Industrialized
- Technology leadership and technical proof of concept achieved
- Satisfied customers and market proof of concept
- Potential to scale technology abroad

Investors

- Co-investors
- Non-Nordic investors

What we offer

- Board support as board member or chairman
- Management support as advisors or interim managers
- Market research
- Fact-based strategy development
- Managing capital raise or full exit processes
- Executive coaching
- Interim management
- Portfolio management
- Strong cleantech network in Europe, China and India

Our collaboration models

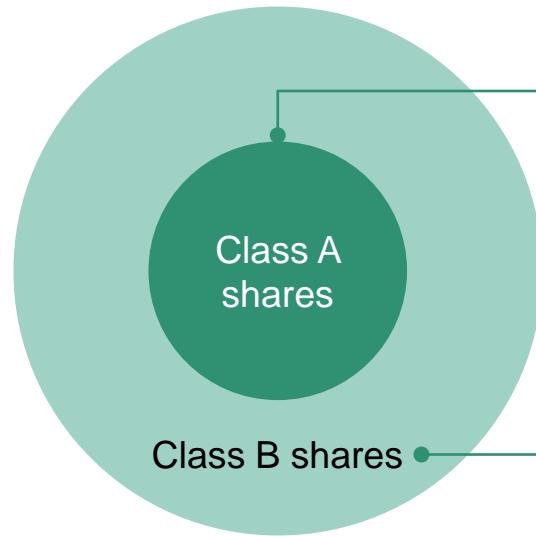
- Risk-sharing
 - Equity investments
 - Consulting paid with shares
- No risk-sharing
 - Fixed fee advisory
 - Running assignment advisory



Investors may choose between two share types and associated commitments

Ownership structure

Share classes



Shareholder role and commitment

- Company's management team and board
- Need to dedicate time to holdings as board members, management support or interim managers

- Financial investors, preferred dividend share
- Not expected to dedicate time to holdings
- Offers network to cleantech companies
- Board position offered to ownership over certain threshold

Rationale

- Has mandate to decide and act
- Rapid decision making

- Passive investors enjoys good financial development

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We select our investments through three types of screening criteria

Our criteria

Business type

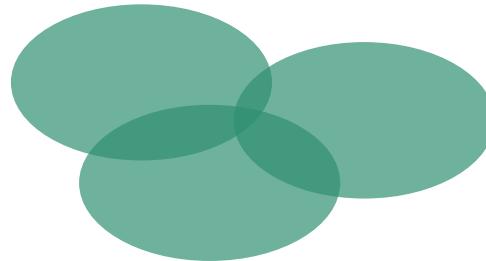
Technology domain

Financials

Criteria

Companies with...

- ... potential to make a positive impact on our planet
- ... technology leadership
- ... global potential



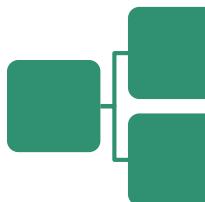
Companies in the technology domains...

- | | |
|---------------------|---------------------|
| ... Water treatment | ... Efficient grids |
| ... Air treatment | ... Agritech |
| ... Energy storage | |



Companies which are displaying...

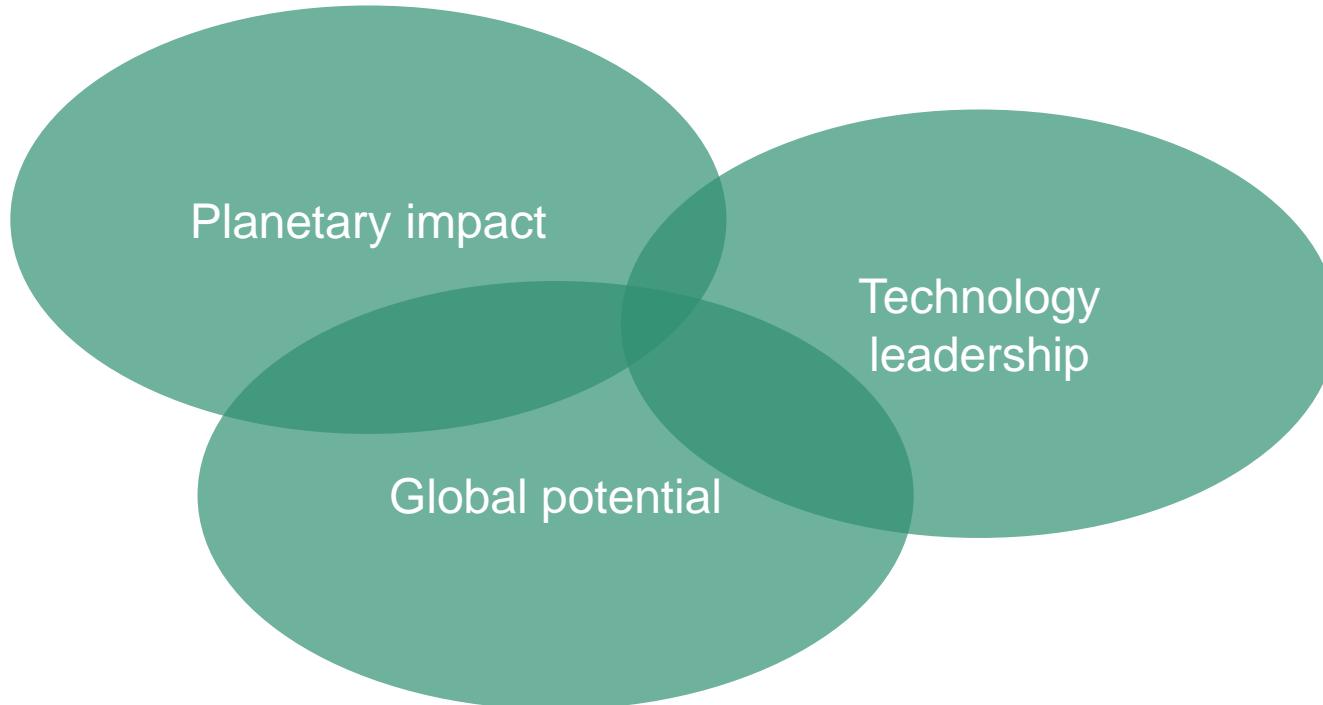
- ... profitability
- ... positive revenue and EBIT trends



The businesses we invest in fulfill three strategic criteria

Business type

- Potential to make a significant positive contribution to our planet's ecosystem
- Based on the '9 planetary boundaries'

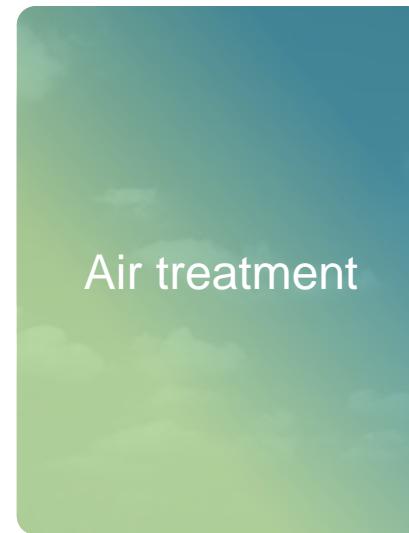


- Scalable business
- Solves a global challenge
- Global market potential

- World-leading technology
- Protectable technology
- Technology is not relying on a few individuals

We invest in the five technology domains in which we have experience and network

Technology domain



Companies must either be profitable today or showing a positive trend

Financials

Theme	Revenue	EBIT
Profitable	> 10 MSEK	> 0 MSEK
Positive trend	Growing	Growing



About us

What we are looking for

Contact information

Contact information

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A photograph of a dense forest on a hillside, shrouded in a thick mist. The foreground is dominated by a bright green color gradient, while the background transitions into a deep blue. The text 'nocc' is centered in the middle of the image.

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