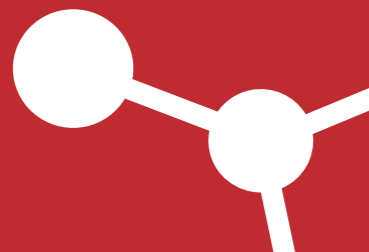


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Scion DTU
Science and Technology Park

Where great
minds meet!



Thousands of
m² close to DTU

Scion DTU
HØRSHOLM

Scion DTU
LYNGBY
& DTU

COPENHAGEN

AIRPORT



Inventors, entrepreneurs, mentors and business angels gathered in one place

Scion DTU is basically thousands of square metres specifically designed to support high-tech entrepreneurs.

At Scion DTU, you will get access to laboratories, prototype workshops, a common reception area, conference centre and canteen. We ensure that you get a network with other entrepreneurs, and we will be happy to facilitate close collaboration with some of the world's best researchers at DTU.

In addition, we offer the companies direct access to highly qualified mentors who themselves are or have been successful entrepreneurs. You will enter an environment which also houses investors with a strong capital base. In other words, we ensure that entrepreneurs can concentrate on their businesses, ideas and the development of their products.

The results speak for themselves. The companies in Scion DTU are growing faster than the companies in the rest of Denmark.

Steen Donner
CEO, Scion DTU

More than just space”



We need companies that in future will produce and create jobs in Denmark. So they need all the help we can give them in the form of networks, researchers, investors and mentors.

”



Niels Korsholm
Chairman of the Board of Directors
Scion DTU

The Chairman of the Board of Directors of Scion DTU wants to drive entrepreneurs forward

“To develop and take high-tech products from idea to product to market is an exciting, but also very tough and risky process which can only be accomplished by the most competent and most persistent companies. But we need the companies that in future will produce and create jobs in Denmark. So they need all the help we can give them in the form of networks, researchers, investors and mentors.

As Chairman of the Board of Directors, my aim is to help create even better conditions for innovation in high-tech companies”.

Niels Korsholm has always had an entrepreneurial DNA. It goes all the way back to his student days, where he established his first company. Niels Korsholm will employ this learning - combined with his extensive CEO and COO experience from major Danish and European companies such as Accenture, Devoteam, and PwC - in his work as Chairman of the Board of Directors of Scion DTU.

Backed by an international science park

"It's important not to forget the value of being backed by an internationally recognized science park and its brand. It gives us worldwide clout as a small start-up," says co-founder of Retune DSP, Ulrik Kjems.

"As an entrepreneur and start-up, we need to focus on our own product and business and only deal with the most important issues," says Ulrik Kjems.

Retune DSP has just celebrated its two-year anniversary as a successful company and is showing no signs of slowing down. They develop software which improves hands-free telephony and speech recognition in mobile phones, among other equipment.

"Scion DTU has ensured that we don't have to focus on practical, time-consuming activities such as reception, canteen, rooms and cultivation of networks, as it's included in the package," says Ulrik Kjems.



Scion DTU offers an international network for the benefit of the companies ”

Ulrik Kjems
Co-founder of Retune DSP



*Companies in Scion DTU take out a new **PATENT** every third day ”*

*Most of the companies **launch new products** and concepts annually. ”*

*Most companies **grow significantly more** than the national average ”*

Scalable m² provide room for growth



Scion DTU is a scientific supermarket

"It's a perfect environment which matches our needs. We have direct access to a solid network right on our doorstep. It's valuable and saves time for spontaneous and informal networking," says Anette Jacobsen, founder and CEO of Pharma & MedTech Advice, specialized consultants helping pharmaceutical and medtech companies to obtain and maintain marketing authorisations and CE marking in the EU.

"We get so much more out of being together with other highly educated people with a background in the natural sciences, than in a random tenancy. We're surrounded by business-relevant, potential partners, customers and employees, which is quite unique. We've also experienced rapid growth, so the possibility of scaling up our premises at the same rate has been very important."

Since last year, the company has grown from 10 to 25 employees, after taking on a further 15 employees at Scion DTU in Hørsholm in addition to the ten in Sønderborg.



Anette Jacobsen
CEO
Jacobsen Pharma & MedTech Advice



The US company **FMC Corporation** establishes a new European headquarters and research and development centre in Scion DTU Science and Technology Park.



Offering perfect facilities for biotechnology and hardware companies, Scion DTU Science and Technology Park comprises a number of high-tech companies within these fields.

Scion DTU houses more than 220 companies - including ALK, Delta, Chr. Hansen, FMC Corporation, DHI, Mannaz, Bioneer, Roche, Ellipse and many more.



High-level
cooperation



Growth and a push forward ”

Curt Stavis
CEO, Safesone

Being in Scion DTU is a huge boost

Safesone develops artificial intelligence which may change the fundamentals of theft protection, monitoring and alarm systems, as we know them today.

The company is well under way with their product development and has gone from 1 to 5 employees since early May 2014. CEO Curt Stavis expects to go from 5 to 20 employees within the next year.

“Being in Scion DTU has been a huge boost for us. The ability to continuously scale our premises - with the help of the Science and Technology Park’s competent staff - is absolutely crucial.

The close relation to DTU has meant that we’ve been working with highly qualified students and, not least, a professor, which has led to a breakthrough in our product development,” says Curt Stavis. “We’re surrounded by extremely competent people. It would not have been the same, if we had ‘simply’ rented random premises which are not specialized for high-tech entrepreneurs such as us, or if we had accepted one of the many more generic offers for entrepreneurs, which can be found on the market,” Curt Stavis continues.



Scion DTU
Innovation

*Scion DTU creates growth
and development together
with the customers ”*



The best
framework
for innovation



Growth programmes strengthen the business with research

According to the Global Innovation Index, Denmark is among the most innovative countries ranking 8th out of 143 countries. But when it comes to translating ideas into businesses, export and jobs, we are way down at no. 61. Therefore, Scion DTU offers start-ups or hightech companies intense growth programmes where they - among other things - are offered close collaboration with researchers from DTU, unique sparring with some of Denmark's strongest mentors and, not least, dedicated business advice.

The growth programmes mean that research and business meet, intertwine and become rooted. And that is what it takes.

The Damvad Analytics report 2012 shows that companies over a six-year period realize a 10 per cent annual productivity increase when they partner with universities.



*Scion DTU
- a paradise for entrepreneurs ”*



When we are several mentors in a team with entrepreneurial and major company experience, we can offer a better and wider range of knowledge of organisation, technology and finance. ”



Tommy Andersen
Co-founder of Embedit, Libratone,
and TechPeople.
Mentor in Scion Team Mentoring.

Scion DTU's mentor programme is highly value-adding

"Scion DTU's Team Mentoring programme is the most valuable mentoring that I've been part of passing on to young businesses. Being a team of dedicated mentors generates a tremendous drive which I haven't experienced in other mentor programmes.

I've great admiration for start-ups because I myself have started businesses several times and therefore want to give something back to the start-up community by sharing my experiences. It's particularly business plans, organisational structure and commercialisation of high-tech products that I can help out with," says Tommy Andersen, Mentor in Scion Team Mentoring.

When we're several mentors in a team with entrepreneurial and major company experience, we can offer a better and wider range of knowledge of technology, finance, and organisation," Tommy Andersen adds.

Is intelligence contagious?

Working in a science park is quite unlike anything else.

76% launch new products

52% collaborate with DTU

65% find that Scion DTU contributes positively to their growth

59% collaborate with other companies in Scion DTU

99% recommend Scion DTU to others

and

70% are biotech and hardware companies, making Scion DTU the largest cluster within the two industries.

60
networking events
annually

220+
new jobs

80%
of the companies
experience growth

110 NEW patents
are taken out annually

Source: Scion DTU, Highlights 2016