



COLLIERS INTERNATIONAL

Capital Markets & Investment Services

Our clients' needs rapidly change from acquisition to ownership to disposition, and our experts keep pace. We adapt to your requirements for value, security and speed, and collaborate across service lines to provide the right team of specialists, working together to achieve your goals.

Our institutional investment sales specialists see beyond the bricks and mortar to analyze how property acquisition, ownership and disposition can accelerate the success of your financial portfolio. We identify and evaluate assets that best complement your existing portfolio, property performance requirements, income goals and risk profile. When your portfolio's goals call for disposition, we provide the market-based context for both pricing expectations and a customized marketing strategy.

We work with you to preserve confidentiality, minimize disruption to tenants and prevent surprises in the due diligence process.

OUR APPROACH

The team shares market research, sales transaction information, data on emerging capital sources, and details about active buyers and sellers in order to achieve results that exceed client expectations.

This holistic approach, combined with cutting-edge marketing techniques and local real estate knowledge, results in millions of square feet transacted annually.

OUR NETWORK

Our access to regional, national and international capital sources to finance acquisitions and development greatly benefits our clients. In addition, Colliers provides bundled solutions covering the full asset lifecycle of acquisition, management, leasing and disposition.

With a combination of capital markets experience and local real estate expertise in more than 100 markets nationwide, our elite team of seasoned investment professionals works together to exceed our clients' expectations in each and every acquisition, disposition and financing assignment.

SERVICES

- › Investment Sales
- › Debt Placement
- › Equity Capital Raising
- › Market Value Opinions
- › Acquisition Advisory
- › Transaction Management
- › Valuation/Appraisal Services



› To learn more, scan this with a QR code reader or visit:
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Accelerating success.

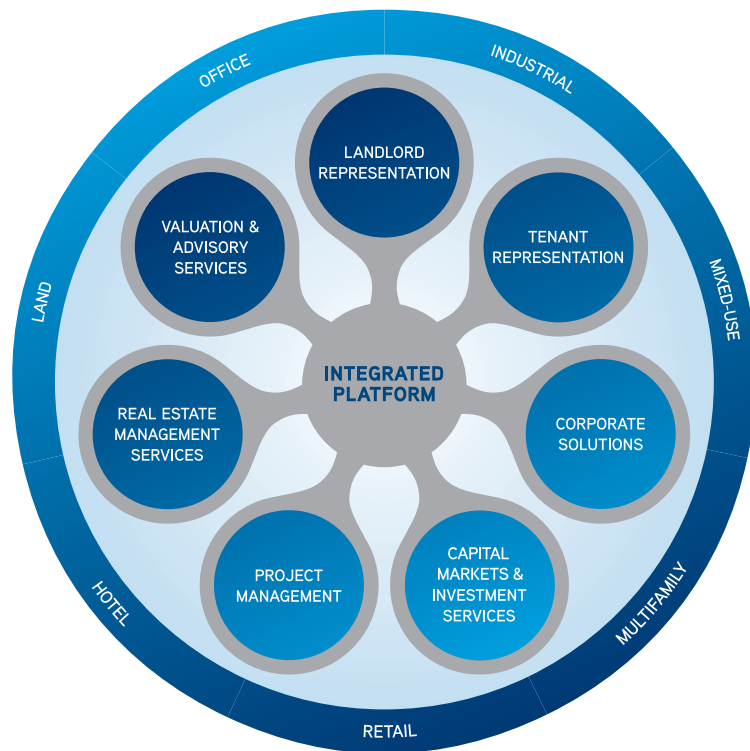
Colliers Service Lines

OUR GLOBAL PLATFORM IN YOUR MARKET

We offer a complete range of services to owners, investors and occupiers on a local, regional, national and international basis. The foundation of our service is the strength and depth of our local specialists. Our clients depend on our ability to draw on years of direct local market experience.

In addition to these sectors, we provide our clients with a deep level of knowledge in specialized industries and product types, such as law, technical facilities, and healthcare.

COLLIERS SERVICE LINES



What does leadership look like?

> Scan this with a QR code reader to view a video of our 2013 results. Wi-Fi connection recommended.



**485 offices in
63 countries**

- **US \$2.1 billion** in annual revenue
- **15,800** professionals and staff
- **1.46 billion*** square feet under management
- **\$75 billion USD** in total transaction value

*Square footage includes office, industrial and retail property under management. Residential property is excluded from this total. All statistics are for 2013.



WORLD GREEN BUILDING COUNCIL

Founding member of the World Green Building Council



Member of World Economic Forum



Named Top 100 service provider more times than any other real estate firm



The second-most-recognized commercial real-estate brand (2014 LIPSEY SURVEY)

Colliers
INTERNATIONAL

Accelerating success.