

VIVID VISION | 2018

Here at **TBG Homes Worldwide**, we're all about chasing our dreams in this blue-sky business we call real estate!

We're fired up to share this with you - this is our **BIG, BOLD VIVID VISION** for what the company will look and feel like in 2018.

We're going through **explosive growth**, and by being completely transparent and sharing what we see the company looking like in three years, we hope you'll get excited, jump in and start making it happen!

If it wasn't for the team we have now, this kind of dreaming wouldn't even be possible - thanks for your hard work and for making TBG the great company it already is - and **look out 2018** - the TBG team is gunning for you!

"The best way to ensure our future happens is to create it!"



TBG Homes Worldwide in 2018

TBG Homes Worldwide really started as a question by Danny Batsalkin, “How can we do real estate better by providing a superior experience for the real estate agent as well as the client?”

From that question, and TBG’s affiliation with Keller Williams, came the systems and models to in fact deliver a world class experience for real estate agents and clients alike.

Now, with TBG’s infrastructure, culture, people and systems, coupled with Keller Williams’ cutting-edge vision, including KW Mega Agent Expansion, TBG is powerfully positioned to grow exponentially.

This document talks about the WHAT and WHY of TBG three years from now - in 2018.

The part that’s missing is the HOW - and that’s what I need you to figure out - both by yourself, with your department and the rest of the company. It’s not going to happen instantly - you will need to review and refer to this document continuously. As the next three years progress, we will highlight sections that we have accomplished and by June of 2018, the majority of this document should be completed!

Without your incredible dedication, I could never dream this big. Thank you for what you do - every day - to make TBG what it is.

- Danny

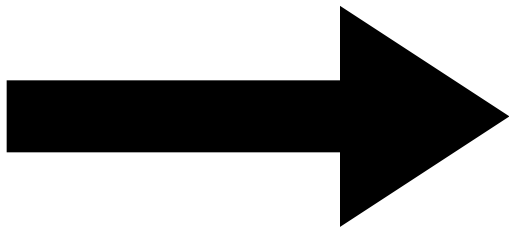


**Danny
Batsalkin**
Founder and
Operating Partner



BY THE NUMBERS

2018



#1

Group at Keller Williams Realty International.

100+

Sales Associates across all teams in the TBG network.

\$1

BILLION VOLUME / YEAR

20+

Teams in the U.S. and Internationally.



1,000

Raving past clients.



Our Core Values

Do you believe what we believe?

1

We Believe ...

In the American dream of homeownership!

2

We Believe ...

In providing exceptional results through a team of specialized professionals that are trained to help our clients achieve their personal goals.

5

We Believe ...

That our clients should receive a passionate level of real estate knowledge, expertise and service that far exceeds their expectations.



4

We Believe ...

In telling our clients the truth and telling them what they need to hear, not just what they want to hear.

3

We Believe ...

In building long-term wealth through real estate, and having fun while doing it.





What is

KW Mega Agent Expansion?

Simply put, **KW Mega Agent Expansion** allows TBG Homes Worldwide to operate within the Keller Williams franchise infrastructure of over 670 offices (market centers) by launching and operating real estate sales teams in all of these locations, supported by centralized 'hubs' handling all lead generation and administration functions. Gary Keller, Founder and Chairman of Keller Williams Realty International, has regarded KW as a "distribution network" for top producing real estate groups, and that is exactly how TBG functions.

**"Mega Agent Expansion is the ultimate destiny."
- Gary Keller**

The year is 2018 ...

TBG has 20 or more profitable expansion teams and is poised to explode as the company is launching multiple teams in each region of the United States.



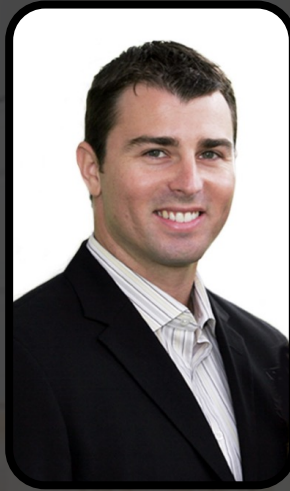
TBG Homes Worldwide Leadership and Support Team



Parker Beatty
VP
of Sales



Goli Vahdani
VP
of Expansion



Danny Batsalkin
Founder and
Operating Partner



Elena Batsalkin
Director of
Operations



Courtney Welsh
Director of
Administration

All **TBG Homes Worldwide** expansion teams are fully supported by our world-class Leadership Team as well as an A+ Administration Department consisting of listing and closing management, and a rock star Inside Sales Department that generates, incubates and converts leads to qualified appointments for our amazing sales associates!

